



**INDEPENDENT
PRESBYTERIAN CHURCH**

Report of Finance Ministry Team 2018

	Christian Education	Music and Worship	Witness	Congregation and Member Services	Day School	Unrestricted and Operating	2018 Actual	2018 Budget	Variance
Revenue									
Pledges and Unrestricted Gifts	\$ 440,259	\$ 737,663	\$ 115,292	\$ 400,992	\$ -	\$ 1,573,720	\$ 3,267,926	\$ 3,275,300	\$ (7,374)
Endowment	15,104	8,000	256,592	20,940	-	115,799	416,435	373,410	43,025
Children's Fresh Air Farm	-	-	374,272	-	-	-	374,272	347,590	26,682
Designated Gifts	3,410	31,917	131,572	47,520	-	320,010	534,429	74,950	459,479
Fees and other income	47,317	-	5,365	77,401	768,736	83,851	982,671	1,035,900	(53,229)
Transfers from reserve funds	28,713	100,533	127,008	5,000	-	-	261,255	190,490	70,765
Total Revenue and Reserve Transfers	\$ 534,803	\$ 878,114	\$ 1,010,102	\$ 551,854	\$ 768,736	\$ 2,093,381	\$ 5,836,989	\$ 5,297,640	\$ 539,349
Expenses									
Salary and Benefits	\$ 390,829	\$ 695,321	\$ 394,219	\$ 367,978	\$ 622,398	\$ 846,930	\$ 3,317,674	\$ 3,496,450	\$ (178,776)
Direct Program Spending	143,740	166,978	538,531	163,981	146,338	641,236	1,800,804	1,710,190	90,614
Transfers to reserve funds	235	15,815	77,352	19,895	-	396,552	509,849	91,000	418,849
Total Expense	\$ 534,803	\$ 878,114	\$ 1,010,102	\$ 551,853	\$ 768,736	\$ 1,884,719	\$ 5,628,327	\$ 5,297,640	\$ 330,687
Revenue Over (Under) Expenses	\$ (0)	\$ (0)	\$ 0	\$ 0	\$ -	\$ 208,662	\$ 208,662	\$ -	\$ 208,662

* Pledges and unrestricted gifts are allocated across ministry teams

Key Highlights:

- Pledges and Offerings of \$3.3 million help fund IPC's strategic priorities and ministries.
- Endowments primarily include distributions from the IPC Foundation from 30 different funds and are used to fund various programs and activities as requested by the donor. Endowments exceed budget due to a small grant for Recess (IPC's new dementia program) and a distribution from a newly created fund. In addition, 2018 includes a one-time adjustment of \$32k for a perpetual trust interest received in prior years.
- The Children's Fresh Air Farm (CFAF) receives approximately 75% of its funding from the IPC Foundation, with substantial endowments designated specifically for this ministry. Revenue for the CFAF also includes a one-time adjustment of \$21k for a perpetual trust interest received in prior years.
- Designated Gifts of \$534k include very generous giving for specific purposes either not known or quantifiable at the time of the budget. Gifts received in 2018 include Highland Hall \$267k, Social Services \$76k, Recess \$35k, Mission Trips \$30k, Memorials \$21k, Giving Tree \$16k, and the Angel Fund \$11k.
- Fees and Other Income mainly include fees for the Day School (\$769k), Counseling Services (\$68k), Food Services (\$46k), Youth conferences and programs (\$32k), Weddings (\$13k), and rental income for the home located on Crescent Drive (\$17k.)
- Transfers from reserve funds include gifts received in prior years for specific purposes but not used until 2018. In the past, expenses for mission trips were not reflected as part of the general operating fund. Beginning in 2018, these costs are now included which accounts for the majority of the increase compared to budget.
- Salary and benefits in 2018 are less than budget by \$179k for a variety of reasons, including open positions for the Youth Program, reassignment of responsibilities relating to the Christian Education Director position that was not filled in November, and benefit savings from Blue Cross Blue Shield.
- Direct program spending of \$1.8 million is higher than the budget by \$91k due to mission trips to Mwandu, Africa and Chiapas, Mexico that were not included in the budget (\$81k), greater spending for Social Services (\$41k), and reduced spending for Recess (-54k) due to slower than expected start.

- Many designated gifts are transferred to restricted funds and 2018 transfers include \$267k for Highland Hall, Mission Trips \$30k, Pending Gifts \$23k, Memorials \$21k, Recess \$18k, The Giving Tree \$16k, Open Door \$16k, and the Angel Fund \$11k. Most of these gifts are not included in the budget because they are not known or easily quantifiable at the time of budget.
- Revenues exceed expenses by \$208,662 of which \$53,739 relates to the Perpetual Trust Investment. Session approved \$134,923 to be transferred to the Contingency Fund and \$20,000 for employee training in 2019.

Finance Team Members: Scott Ward (chair), Scott Adams, Tom Adams, Alan Drennen, Suzanne Graham, Penney Hartline, Jimmy Holloway, David Kinman, Verna Lyons, David Turner, Oliver Williams; Staff: Denise Moore (Chief Financial Officer), Bill Carl, Beth Grauel, Lucy Turner.